



March 8, 2011

To: Jason Stanley
Client Manager
Z1 Solutions

From: Adam Bishop
Alere Critical Care Group
Rocky Mountain Regional Director

Dear Jason,

Thank you for your hard work and dedication to my Hospital Account Executive position searches. We just hired our third Top Performer for my sales team and I am extremely pleased with the quality and performance of these new hires. You have consistently pushed passed the first layer of candidates and found top performers through extensive referrals and searches.

The qualities that I look for in a recruiter are as follows: High Integrity, Strong Work Ethic, Ownership, Perseverance and Responsiveness. You have exceeded my expectations in all five areas. I trust and know that you are looking out for my best interest. I am confident that your candidates feel the same way. You give the impression that my job search is your number one priority and your follow up and planning is excellent.

My most important responsibility as a leader is to hire top performers that fit well on my team and in our organization. I know that I can count on you to identify the right candidates and the right fit. Thank you.

Sincerely,
Adam Bishop